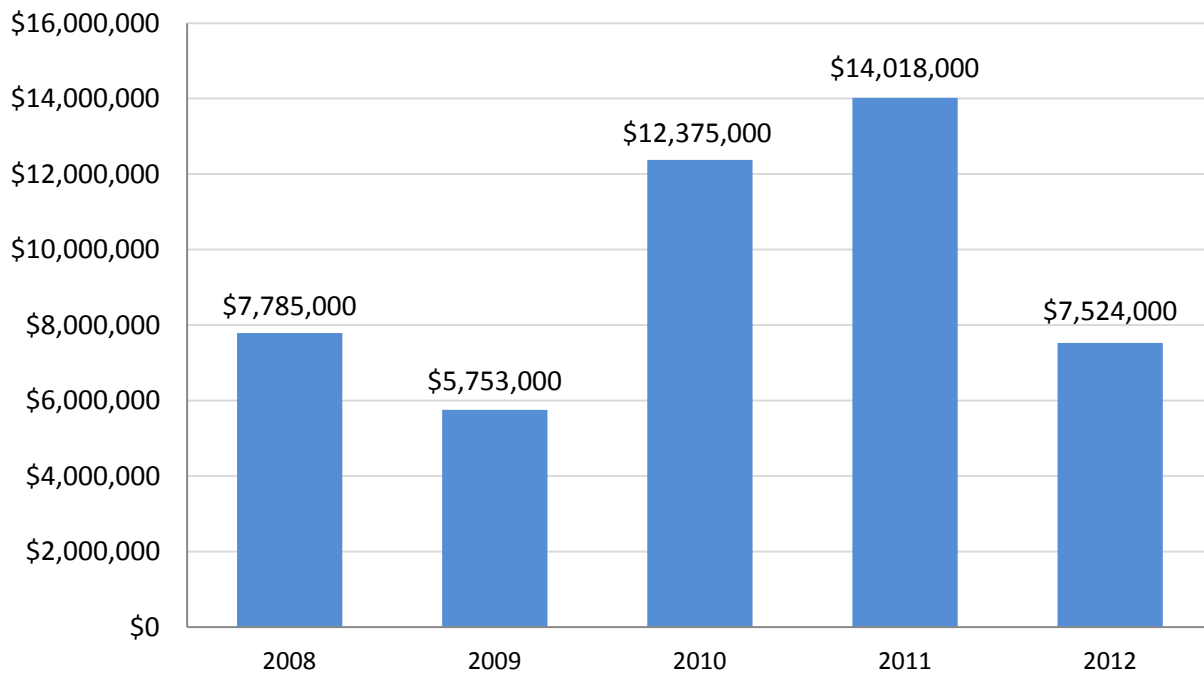


Total Voluntary Support

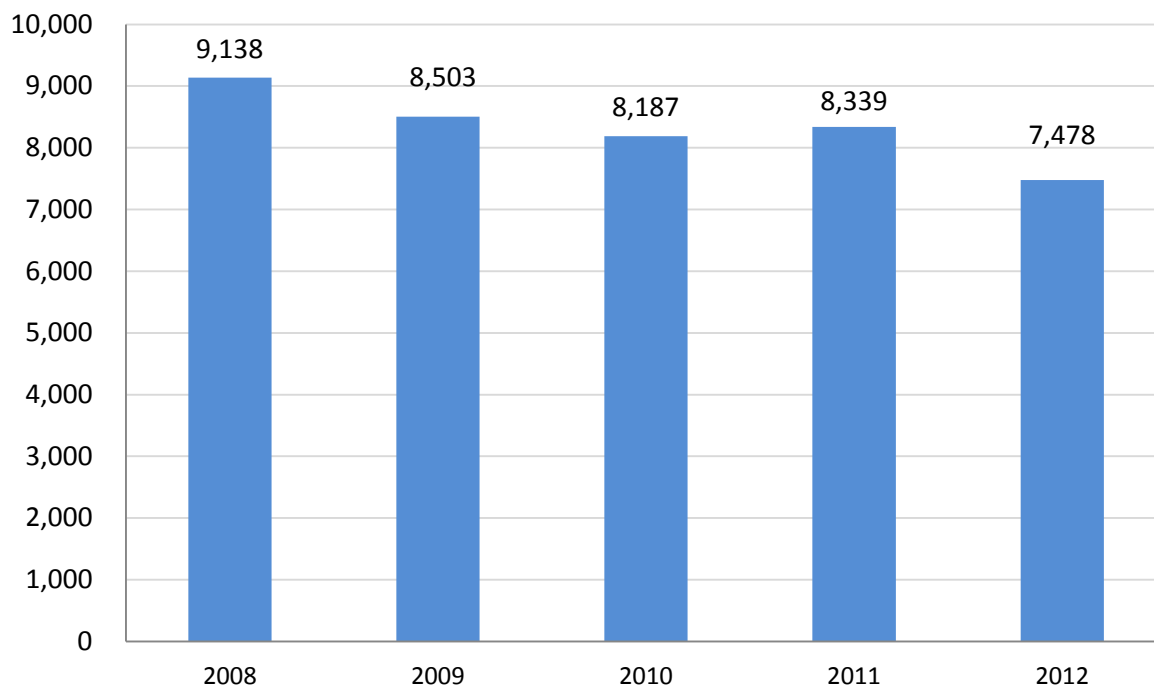
For the fiscal year ended June 30



	2008	2009	2010	2011	2012
Private Giving Through ISUF	\$7,785,000	\$5,753,000	\$12,375,000	\$14,018,000	\$7,524,000
Number of University Donors	9,138	8,503	8,187	8,339	7,478

Number of University Donors: Our Friends and Supporters

For the fiscal year ended June 30

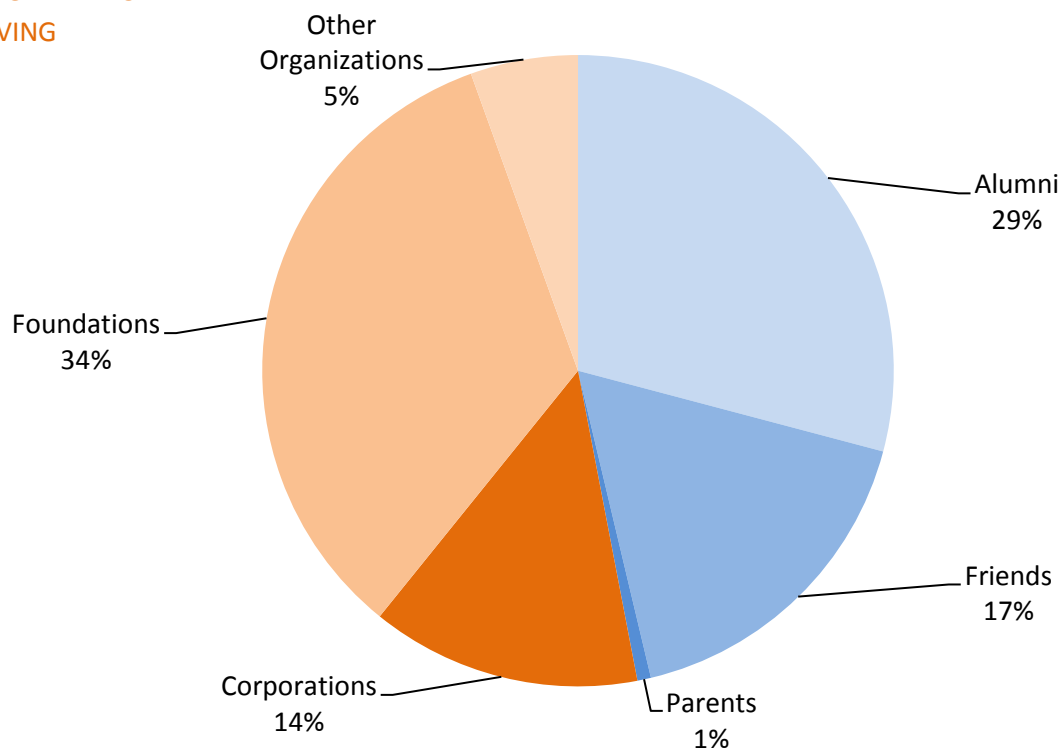


Giving by Alumni, Friends, Parents, Corporations, Foundations, and Other Organizations

For the fiscal year ended June 30, 2012

ORGANIZATIONAL
GIVING

INDIVIDUAL
GIVING



	DONORS	AMOUNT
INDIVIDUAL GIVING		
Alumni	4,653	\$2,120,000
Friends	2,346	\$1,309,000
Parents	157	\$53,000
ORGANIZATIONAL GIVING		
Corporations	249	\$1,054,000
Foundations	30	\$2,568,000
Other Organizations	43	\$420,000
TOTAL GIVING	7,478	\$7,524,000

Purpose of Giving: What Donors Supported

For the fiscal year ended June 30, 2012

PURPOSE	AMOUNT
Permanently Restricted Endowment	\$2,285,000
Academic Divisions	\$1,104,000
Property, Buildings, and Equipment	\$1,010,000
Deferred Gifts	\$846,000
Library	\$547,000
Athletics	\$529,000
Unrestricted	\$459,000
Student Financial Aid	\$439,000
Other Restricted	\$305,000
TOTAL	\$7,524,000

Total Private Giving by Academic Unit: Gifts Benefiting Colleges and Programs

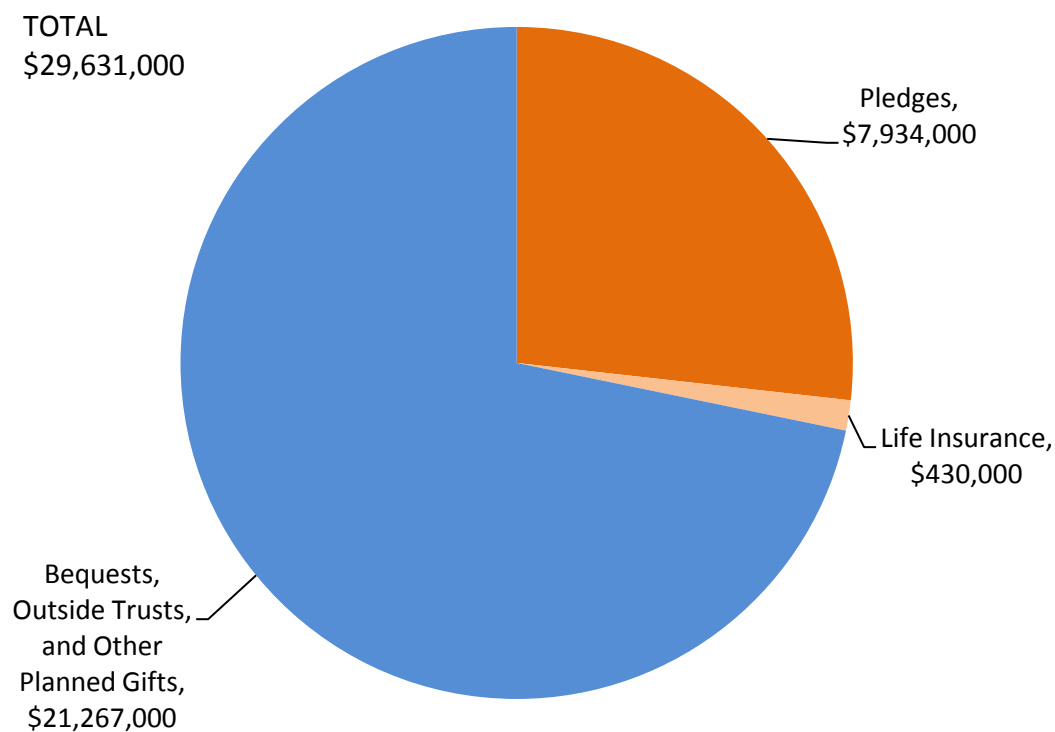
For the fiscal year ended June 30, 2012

UNIT	AMOUNT
College of Arts and Sciences	\$277,000
Scott College of Business	\$833,000
Bayh College of Education	\$419,000
College of Nursing, Health, and Human Services	\$626,000
College of Technology	\$332,000
Campus Wide Initiatives	\$5,037,000
TOTAL	\$7,524,000

*Unit giving is represented by multiple purposes including permanently restricted, property, equipment, in-kind, deferred, and unrestricted gifts.

Future and Planned Giving Commitments: Pledges and Promises of Gifts

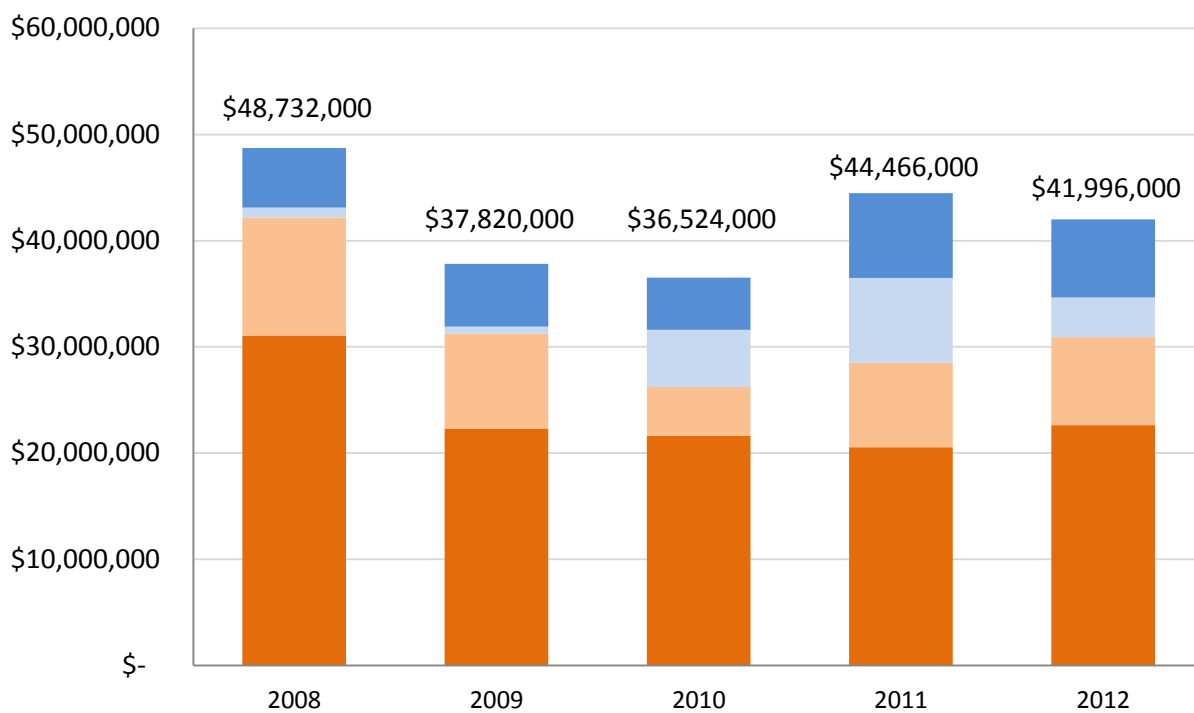
As of June 30, 2012



Not all gifts for Indiana State University show up in the voluntary support totals. Many are not cash-in-hand, but rather are commitments to give in the future. "Promises of gifts" may also include future gifts through bequests, life insurance, third-party trusts, and other planned giving arrangements. This chart reflects the total value of all such gifts that the donor has communicated the intention to give.

Market Value of Endowment Investments: How Our Strategy Performed

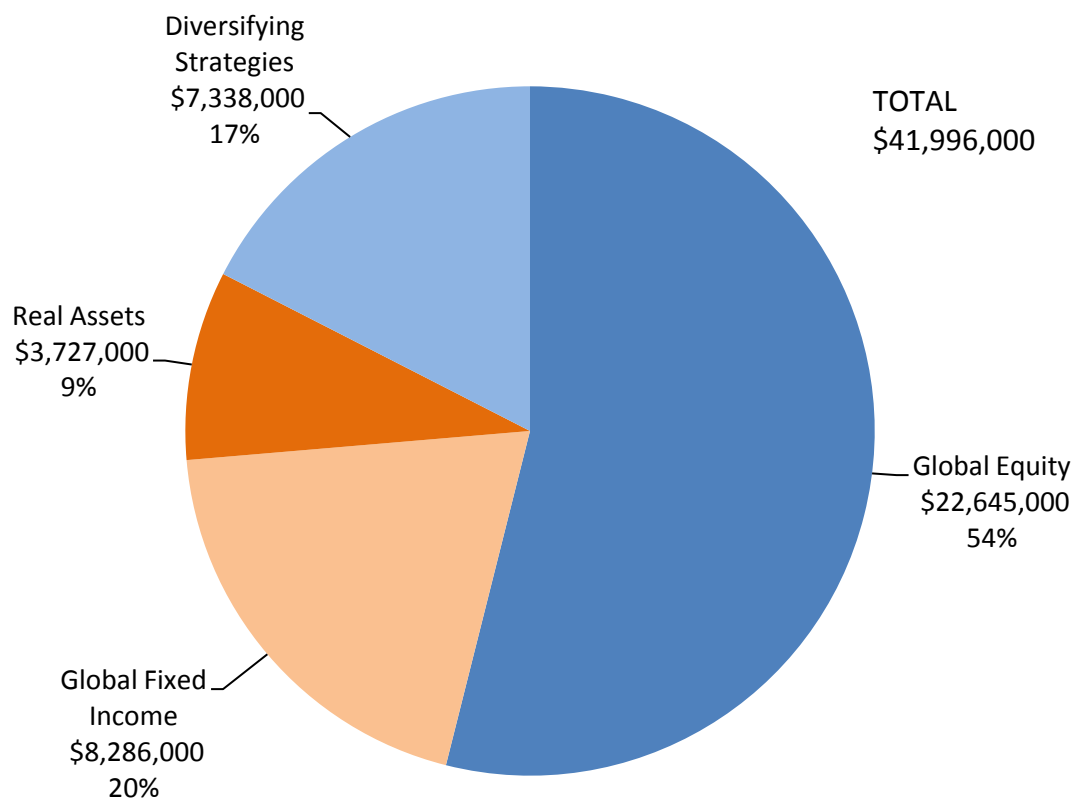
For the fiscal year ended June 30



	2008	2009	2010	2011	2012
Global Equity	\$31,077,000	\$22,278,000	\$21,646,000	\$20,562,000	\$22,645,000
Global Fixed Income	\$11,096,000	\$8,958,000	\$4,572,000	\$7,933,000	\$8,286,000
Real Assets	\$938,000	\$664,000	\$5,408,000	\$8,011,000	\$3,727,000
Diversifying Strategies	\$5,621,000	\$5,920,000	\$4,898,000	\$7,960,000	\$7,338,000
TOTAL ASSETS	\$48,732,000	\$37,820,000	\$36,524,000	\$44,466,000	\$41,996,000

Asset Allocation of Endowment Investments

For the fiscal year ended June 30, 2012



Managed Endowment Investments: How We Compare to the Benchmark

For the fiscal year ended June 30, 2012

	1 Year	3 Years	5 Years	10 Years
ISU Foundation Endowment	0.20%	11.00%	0.90%	5.70%
Total Target Weighted Index	0.60%	10.40%	1.50%	6.10%
Market Value	\$41,996,000			

To judge the success of its investment decisions, the ISU Foundation compares the returns of its endowment with those of a Target Weighted Index. This customized index contains the appropriate weightings of various indices to mirror the weighting of the assets in the ISU Foundation portfolio.

The above returns reflect the compiled performance of the external managers of the ISU Foundation endowment. The actual performance of individual account positions will vary due to administrative fees and the impact of certain ISU Foundation endowment assets. Past performance is not a guarantee of future performance.